



RESTORE CCT

Credit as a System.

1. Cash Flow Mastery & Cash Conversion Cycle

Positioning: Strategic and financial impact. Directly links to liquidity risk and survival of the business

Duration: 4 hours (half day) OR full day if including working session

Price:

- Half day: R3,000 .00
- Full day: R6,500.00

2. Credit Risk Assessment Using Financials

Positioning: Technical and decision-making. Includes Interpretation and Judgment working session.

Duration: Full day

Price: R6,000.00

3. Legal & Recovery Framework

- Insolvency
- Business rescue
- Securities
- Legal action

Positioning: Risk protection and fear-based driver. Avoids expensive mistakes and Legal exposure

Duration: Half day (overview) OR Full day (practical application)

Price:

- Half day: R3,000.00
- Full day: R6,500.00

4. Credit Strategy & Profitability

- Cost of credit
- Bad debts
- Provisions
- Margin impact

Positioning: Executive-level thinking. This connects: Credit → Profit → Margin

Duration: Half day (focused) or full day (with workshop)

Price:

- Half day: R3,000.00
- Full day: R6,500.00

5. Cross-Department Cash Flow Alignment

Positioning: Behaviour and organisational friction. This solves Sales vs Credit conflict and Internal inefficiency

Duration: Half-day

Price: R3,000-00

6. AI in Credit Management: Practical, Ethical & Controlled Use

Positioning: Future-focused + curiosity-driven

Duration: Half-day

Price: R2,500-00